TOTAL NUMBER OF REGISTERED CONTRACT OF SALES AT D.L.O. NICOSIA FOR THE YEARS 2021-2022

| <u>MONTH</u> | JANUARY | FEBRUARY | MARCH | APRIL | MAY | JUNE | JULY | AUGUST | SEPTEMBER | <u>OCTOBER</u> | NOVEMBER | DECEMBER | TOTAL |
|--|--|-------------|-------|-------|-----|------|------|---------------|-----------|----------------|----------|----------|-------|
| TOTAL NUMBER OF REGISTERED CONTRACT OF SALES 2021 | 153 | 212 | 281 | 229 | 235 | 226 | 246 | 179 | 207 | 247 | 302 | 307 | 2824 |
| | | | | | | | | | | | | | |
| TOTAL NUMBER OF REGISTERED CONTRACT OF SALES 2022 | 188 | 233 | 252 | 222 | 219 | 264 | 260 | 190 | 215 | 221 | 242 | 267 | 2773 |
| MONTH | JANUARY | FEBRUARY | MARCH | APRIL | MAY | JUNE | JULY | AUGUST | SEPTEMBER | OCTOBER | NOVEMBER | DECEMBER | TOTAL |
| | JANUARI | FEBRUARI | WARCH | AFRIL | MAI | JONE | JULI | <u>A00031</u> | SEFTEMBER | OCTOBER | NOVEMBER | DECEMBER | IOTAL |
| PERCENTAGE OF DECREASE / INCREASE: | 23% | 10% | -10% | -3% | -7% | 17% | 6% | 6% | 4% | -11% | -20% | -13% | -2% |
| TOTAL NUMBER OF REGISTERED CONTRACT OF S IN NICOSIA FOR THE YEARS 2021-2022 | SALES | | | | | | | | | | | | |
| 350 | | | | | | | | | | | | | |
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TOTAL NUMBER OF REGISTERED CONTRACT OF SALES AT D.L.O. LIMASSOL FOR THE YEARS 2021-2022

| MONTH | JANUARY | FEBRUARY | MARCH | APRIL_ | MAY | JUNE | JULY | AUGUST | SEPTEMBER | OCTOBER | NOVEMBER | DECEMBER | TOTAL |
|--|---|---------------------|-------|--------------|-----|------|--------|---------|-----------|----------------|----------|----------|--|
| | | | | | | | | | | | | | |
| TOTAL NUMBER OF REGISTERED CONTRACT OF SALES 2021 | 159 | 171 | 229 | 292 | 235 | 310 | 277 | 228 | 320 | 304 | 361 | 453 | 3339 |
| TOTAL NUMBER OF REGISTERED CONTRACT OF SALES 2022 | 070 | 077 | 000 | 000 | 440 | 004 | 440 | 050 | 000 | 000 | 405 | 407 | 4005 |
| TOTAL NUMBER OF REGISTERED CONTRACT OF SALES 2022 | 276 | 377 | 366 | 329 | 410 | 391 | 410 | 358 | 398 | 388 | 465 | 497 | 4665 |
| MONTU | IANIIIADV | FEBRUARY | MARCH | ADDU | MAY | шые | IIII V | ALIGUET | SEPTEMBER | <u>OCTOBER</u> | NOVEMBER | DECEMBER | TOTAL |
| MONTH | <u>JANUARY</u> | FEBRUART | MARCH | <u>APRIL</u> | MAY | JUNE | JULY | AUGUST | SEPTEMBER | OCTOBER | NOVEMBER | DECEMBER | IUIAL |
| PERCENTAGE OF DECREASE / INCREASE: | 74% | 120% | 60% | 13% | 74% | 26% | 48% | 57% | 24% | 28% | 29% | 10% | 40% |
| TOTAL NUMBER OF REGISTERED CONTRACT OF SALES IN LIMASSOL FOR THE YEARS 2021-2022 | | | | | | | | | | | | | |
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| 500 | | | | | | | | | | | | | |
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TOTAL NUMBER OF REGISTERED CONTRACT OF SALES AT D.L.O. LARNACA FOR THE YEARS 2021-2022

| <u>IONTH</u> | <u>JANUARY</u> | <u>FEBRUARY</u> | <u>MARCH</u> | <u>APRIL</u> | MAY | <u>JUNE</u> | <u>JULY</u> | <u>AUGUST</u> | <u>SEPTEMBER</u> | <u>OCTOBER</u> | <u>NOVEMBER</u> | DECEMBER | TOTAL |
|---|----------------|--|--------------|--------------|-----|-------------|-------------|---------------|------------------|----------------|-----------------|----------|-------|
| OTAL NUMBER OF REGISTERED CONTRACT OF SALES 2021 | 93 | 107 | 115 | 135 | 116 | 145 | 132 | 130 | 160 | 144 | 198 | 199 | 1674 |
| TAL NUMBER OF REGISTERED CONTRACT OF SALES 2022 | 150 | 172 | 190 | 157 | 227 | 226 | 223 | 163 | 226 | 242 | 196 | 230 | 2402 |
| <u>ONTH</u> | JANUARY | FEBRUARY | MARCH | <u>APRIL</u> | MAY | JUNE | JULY | AUGUST | SEPTEMBER | OCTOBER | NOVEMBER | DECEMBER | TOTAL |
| RCENTAGE OF DECREASE / INCREASE: | 61% | 61% | 65% | 16% | 96% | 56% | 69% | 25% | 41% | 68% | -1% | 16% | 43% |
| TOTAL NUMBER OF REGISTERED CONTRACT FOR THE YEARS 2021-20 | | | | | | | | | | | | | |
| 250 | | | | | | | | | | | | | |
| 50 | OF SALES 2021 | OF REGISTERED CONTRACT OF REGISTERED CONTRACT | | | | | | | | | | | |
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TOTAL NUMBER OF REGISTERED CONTRACT OF SALES AT D.L.O. FAMAGUSTA FOR THE YEARS 2021-2022

| <u>ONTH</u> | JANUARY | <u>FEBRUARY</u> | MARCH | <u>APRIL</u> | MAY | JUNE | <u>JULY</u> | AUGUST | SEPTEMBER | OCTOBER | NOVEMBER | DECEMBER | TOTAL |
|--|---|-----------------|-------|--------------|-----|-------------|-------------|--------|------------------|---------|----------|----------|-------|
| OTAL NUMBER OF REGISTERED CONTRACT OF SALES 2021 | 32 | 40 | 58 | 46 | 38 | 86 | 63 | 52 | 66 | 46 | 85 | 80 | 692 |
| OTAL NUMBER OF REGISTERED CONTRACT OF SALES 2022 | 27 | 51 | 74 | 46 | 44 | 67 | 60 | 43 | 78 | 51 | 73 | 79 | 693 |
| <u>ONTH</u> | JANUARY | <u>FEBRUARY</u> | MARCH | <u>APRIL</u> | MAY | <u>JUNE</u> | JULY | AUGUST | <u>SEPTEMBER</u> | OCTOBER | NOVEMBER | DECEMBER | TOTAL |
| ERCENTAGE OF DECREASE / INCREASE: | -16% | 28% | 28% | 0% | 16% | -22% | -5% | -17% | 18% | 11% | -14% | -1% | 0% |
| 30 | TAL NUMBER OF REGISTERED CONTRACT TAL NUMBER OF REGISTERED CONTRACT TAL NUMBER OF REGISTERED CONTRACT | | | | | | | | | | | | |
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TOTAL NUMBER OF REGISTERED CONTRACT OF SALES AT D.L.O. PAPHOS FOR THE YEARS 2021-2022

| MONTH | JANUARY | FEBRUARY | MARCH | APRIL | MAY | JUNE | JULY | AUGUST | SEPTEMBER | OCTOBER | NOVEMBER | DECEMBER | TOTAL |
|---|-----------------------|--------------------------|------------------------------|-------|-----|------|------|--------|-----------|---------|----------|----------|-------|
| OTAL NUMBER OF REGISTERED CONTRACT OF SALES 2021 | 76 | 116 | 143 | 130 | 136 | 157 | 146 | 135 | 161 | 170 | 203 | 245 | 1818 |
| | | | | | | | | | | | | | |
| OTAL NUMBER OF REGISTERED CONTRACT OF SALES 2022 | 214 | 219 | 220 | 184 | 243 | 225 | 265 | 218 | 240 | 269 | 317 | 262 | 2876 |
| HTMC | JANUARY | FEBRUARY | MARCH | APRIL | MAY | JUNE | JULY | AUGUST | SEPTEMBER | OCTOBER | NOVEMBER | DECEMBER | TOTAL |
| RCENTAGE OF DECREASE / INCREASE: | 182% | 89% | 54% | 42% | 79% | 43% | 82% | 61% | 49% | 58% | 56% | 7% | 58% |
| | | | | | | | | | | | | | |
| TOTAL NUMBER OF REGISTERED CONTRACT | T OF SALES | | | | | | | | | | | | |
| IN PAPHOS FOR THE YEARS 2021-2022 | | | | | | | | | | | | | |
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| 150 | | ■TOTAL NUMB | ER OF REGISTERED CONTRACT OF | | | | | | | | | | |
| 100 | | SALES 2021 | | | | | | | | | | | |
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PANCYPRIAN TOTAL NUMBER OF REGISTERED CONTRACT OF SALES FOR THE YEARS 2021-2022

| <u>HTMC</u> | JANUARY | FEBRUARY | MARCH | <u>APRIL</u> | MAY | <u>JUNE</u> | JULY | <u>AUGUST</u> | SEPTEMBER | <u>OCTOBER</u> | NOVEMBER | TOTAL |
|---|---------------------------------|--|-------|--------------|------|-------------|------|---------------|-----------|----------------|----------|-------|
| OTAL NUMBER OF REGISTERED CONTRACT OF SALES 2021 | 513 | 646 | 826 | 832 | 760 | 924 | 864 | 724 | 914 | 911 | 1149 | 10347 |
| OTAL NUMBER OF REGISTERED CONTRACT OF SALES 2022 | 855 | 1052 | 1102 | 938 | 1143 | 1173 | 1218 | 972 | 1157 | 1171 | 1293 | 13409 |
| <u>HTMC</u> | JANUARY | <u>FEBRUARY</u> | MARCH | <u>APRIL</u> | MAY | <u>JUNE</u> | JULY | AUGUST | SEPTEMBER | <u>OCTOBER</u> | NOVEMBER | TOTAL |
| RCENTAGE OF DECREASE / INCREASE : | 67% | 63% | 33% | 13% | 50% | 27% | 41% | 34% | 27% | 29% | 13% | 30% |
| PANCYPRIAN TOTAL NUMBER OF THE CONFORTHE YEARS 2021-2022 1400 1200 1000 800 400 200 IRMINER, IRRICH, ARRICH, | - STITOTAL NUMBER OF SALES 2021 | ALES DF REGISTERED CONTRACT DF REGISTERED CONTRACT | | | | | | | | | | |
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